

# Michael D. Linczyc

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## LEADERSHIP IN REAL ESTATE DEVELOPMENT,

## CONSTRUCTION AND DESIGN SOLUTIONS IN THE LUXURY & LIFESTYLE SECTOR

An energizing and proven leader in the hospitality industry with 25+ years 360-degree global expertise in real estate development, operations, project, design and construction management.

Constantly seeking new and greater challenges, consistently demonstrating the creativity, drive and determination to deliver outstanding, award winning, high profile developments, ranging from \$50m to \$5bn, with a track record of empowering sustainable, collaborative world class teams to lead and dominate their key markets.

<b>Experience</b>	<b>MLX Consulting</b>	2002 – 2008 2014 – To Date	<b>Founder &amp; Principal</b>
<b>Consulting Clients:</b>			
	Guiding developers to create engaging, experience-driven, sustainable and profitable environments. Assembling world-class teams to deliver actionable strategies covering design, feasibility, branding and development management with a focus on driving participation and sharing in diverse markets.		
<b>The Hardy Group</b>	June 2019 – To Date		Managing Director
<b>Edition Hotel New York</b>	The leading hospitality development services consultancy in the United States. Providing a comprehensive service platform from deal formation through inception, design, construction to opening for owners, developers, investors and sovereign wealth funds focused exclusively on hotels, restaurants, resorts and mixed-use projects.		
<b>Pier 66 Hotel &amp; Marina, Florida</b>	<b>Tavistock Development</b>	June 2017 – Oct 2018	Director of Hospitality Development
<b>Montpelier Estate, Antigua</b>	A master-planned community developer in Florida expanding into mixed-use and hospitality projects. Managing the \$600m investment in the redevelopment of 35 acres of Fort Lauderdale Beach at Pier 66 into a destination resort hotel and marina including condominiums, retail, offices and marine facilities.		
<b>Food Theatre Concept B/spoke Solutions</b>	<b>Pico PRO Inc</b>	2015 - 2016	President & CEO
<b>Puck Building, NYC Westminster Hotel, NJ</b>	A passion to create unique experiences and environments that are engaging and profitable. Established a new business division for Pico Group, one of Asia's leading brand activation, events and exhibition company; focused on the hospitality, real estate and retail industries.		
<b>Mondrian Scottsdale Mondrian South Beach Mondrian/Delano LV</b>	<b>Kushner Companies</b>	Feb-Dec 2007 2002 - 2003	EVP, Managing Director VP, Design & Development
	Diversified real estate company, with \$10bn of residential, office and hospitality portfolio investments. Recruited by the Principals to establish the hospitality group, execute a strategic action plan and manage all aspects of investments and developments.		
<b>Mixed-Use Development Doha, Qatar</b>	<b>Morgans Hotel Group</b>	2005 - 2007	EVP, Development
<b>James Hotel Scottsdale James Hotel Chicago Blue Fin, Chicago</b>	Creators of the boutique hotel segment, owner / manager of 13 hotels in the United States and Europe. Spearheaded ground up construction for new properties in South Beach, Scottsdale and Las Vegas and renovations to existing properties in London, Los Angeles and Miami.		
<b>W Hotel Times Square NY Blue Fin Restaurant Whiskey Bar</b>	<b>KEO International</b>	Jun – Oct 2005	Director, Hospitality Development
	Largest architecture and engineering infrastructure designers and project managers in the Middle East. Owner's Representative for \$300m mixed-use 5* hotel/condominium & retail development in the Diplomatic District in Doha, State of Qatar, on behalf of the client, the Minister of Finance.		
<b>Presidential Palace, Abu Dhabi</b>	<b>James Hotels / BR Guest</b>	2003 - 2004	SVP, Development
<b>20 Hotels in Makkah, KSA Yanqi Lake, Beijing</b>	Established restaurant group in New York and Las Vegas expands into hotels and resorts. Identified, retained and directed the consultant teams for design, sourcing and construction projects across the United States, including hotel renovations, repositioning and new builds.		
<b>Samba Grill, LV Cirque de Soleil, HKG</b>	<b>Starwood Hotels &amp; Resorts</b>	2001 - 2002	Project Director, Architecture & Construction
	Now part of Marriott Hotels, with 30 brands and 7000+ properties across 131 countries. Managed design and construction including consultants, contracts, permits, site and tenant coordination for W Times Square Hotel.		
	<b>Wilson Associates</b>	2008 - 2013	<b>Principal, Corporate Director of Development</b>
	Leader in hospitality interior design for luxury hotels and resorts, with 350 staff in 7 international offices. Executed a detailed strategic plan for business and corporate development, enhancing project and studio leadership and represented the firm on its largest high-profile international projects.		
	<b>Rockwell Group Architecture</b>	1997 - 2001	<b>Associate Director</b>
	New York's go to designers for unique immersive environments for hospitality, culture and entertainment. Directed and mentored the dozen project managers, architects and designers within my studio, responsible for budgets, schedules, client liaison, presentations, manpower and profitability.		

